

# Indian Subcontinent Sustainability Strategy



Stewart Investors

## Risk factors

This material is a financial promotion for the Stewart Investors Indian Subcontinent Sustainability Strategy intended for **retail and professional clients in the UK, and for professional clients only in Switzerland, the EEA and elsewhere where lawful.**

Investing involves certain risks including:

- > **The value of investments and any income from them may go down as well as up and are not guaranteed. Investors may get back significantly less than the original amount invested.**
- > **Currency risk:** The strategy referred to in this material invests in assets which are denominated in other currencies; changes in exchange rates will affect the value of the strategy and could create losses. Currency control decisions made by governments could affect the value of the strategy's investments and could cause the strategy to defer or suspend redemptions of its shares.
- > **Specific region risk:** investing in a specific region may be riskier than investing in a number of different countries or regions. Investing in a larger number of countries or regions helps spread risk.
- > **Indian Subcontinent risk:** although India has seen rapid economic and structural development, investing there may still involve increased risks of political and governmental intervention, potentially limitations on the allocation of the strategy's capital, and legal, regulatory, economic and other risks including greater liquidity risk, restrictions on investment or transfer of assets, failed/delayed settlement and difficulties valuing securities.

Where featured, specific securities or companies are intended as an illustration of investment strategy only, and should not be construed as investment advice or a recommendation to buy or sell any security.

All information included in this material has been sourced by Stewart Investors and is displayed as at 30 September 2023 unless otherwise specified and to the best of our knowledge is an accurate reflection as at this date.

**If you are in any doubt as to the suitability of our strategies for your investment needs, please seek investment advice.**

## About Stewart Investors

We are an active, long-only equity investment business with stewardship and sustainability at the heart of our investment philosophy and culture since 1988. As a team, we have been managing explicit sustainability portfolios since 2005.

## Investment aim

To generate long-term, risk-adjusted returns for our clients by investing in the shares of high-quality companies that are particularly well positioned to contribute to, and benefit from, sustainable development.

## Investment philosophy

- > **We are stewards.** Our role is to allocate society's capital to productive uses, in accordance with our [Hippocratic Oath](#).
- > **We are long term.** Our time horizon is measured in years, not weeks, and we value companies accordingly.
- > **We invest only in companies contributing to a more sustainable future.** We engage constructively as owners to help companies on their sustainability journeys.
- > **We invest only in high-quality companies.** We invest in companies with exceptional cultures, strong franchises and resilient financials.
- > **We believe capital preservation is important for capital growth.** We define risk as the possibility of the permanent loss of client capital.

This philosophy is proven across strategies and business cycles for nearly four decades.

## Key facts

Strategy launch	November 2006
Strategy size	USD 821 million
Lead portfolio manager	Sashi Reddy
Co portfolio manager	David Gait
Investment team	11 analysts
Number of companies	30-60 (current 36)
Active share	88%
Anticipated turnover	20-40%
Investment horizon	5+ years
Market capitalisation	All market capitalisations
Comparator benchmark	MSCI India Index
Country exposure	Companies whose primary listing, incorporation or majority economic activity is in India, Pakistan, Sri Lanka and Bangladesh. No minimum restrictions.
Industry exposure	Any GICS Sector (first level) must not exceed 50%, with the exception of the Consumer Discretionary and Consumer Staples sectors (where the combined exposure should not exceed 50%). No minimum restrictions.
Annual management Fee	Early bird fee: 0.68%* Standard fee: 0.85%
Estimated ongoing charge figure (OCF) <sup>†</sup>	Early bird fee: 0.88%* Standard fee: 1.05%

Data shown for a representative Indian Subcontinent Sustainability account. Parameters shown are guidelines only and not hard risk limits. This information is provided for illustrative purposes to demonstrate Stewart Investors' activity within the strategy for the period shown. It is not a recommendation or solicitation to purchase or invest in any fund. Differences between the representative account-specific constraints, currency or fees and those of a similarly managed fund or mandate would affect results.

<sup>†</sup>OCF stated is provided for illustrative purposes only and is in no way binding. The OCF may vary across products and share classes.

\*Only available for VCC fund

## What we mean by sustainability

Our process is deeply qualitative, based on fundamental, bottom-up research and analysis of the [sustainability](#) positioning of companies. We meet regularly with management teams, conduct site visits, and commission third-party research. Our assessment of company sustainability focuses on:

- 1 Sustainability positioning of products and services
- 2 Quality of management and treatment of all stakeholders
- 3 Operational performance and environmental and social impacts
- 4 Ability to navigate sustainability headwinds and tailwinds, such as changing regulations and consumer trends

### Exclusions

We have a detailed [exclusions policy](#) explaining the sectors and sorts of companies we will never invest in.

### Engagement

We invest time and energy in [engaging](#) and encouraging companies to improve their sustainability practices and product offerings.

### Voting

We do not outsource voting decisions or any part of the engagement process; this is a core part of our role.

Visit our [website](#) to view our [position on harmful and controversial products and services](#), and our [climate change statement](#).

## Top 10 holdings - high conviction

We have a bottom-up approach and aim to invest only in well-stewarded, high-quality companies with sustainability at the heart of all investment considerations. Our portfolios are high conviction (top 10 holdings typically 30%-50%) and are completely benchmark agnostic.

Company	Sector	Portfolio (%)	Index (%)
Mahindra & Mahindra	Consumer Discretionary	7.8	1.7
CG Power	Industrials	7.4	0.3
HDFC Bank	Financials	5.6	5.0
Tube Investments	Consumer Discretionary	5.4	0.4
Aavas Financiers	Financials	4.3	–
Kotak Mahindra Bank	Financials	4.0	2.2
Dr. Lal PathLabs	Health Care	3.5	–
Tech Mahindra	Information Technology	3.5	0.8
Marico	Consumer Staples	3.3	0.3
Cholamandalam Financial Holdings	Financials	3.2	–
		<b>48.2</b>	<b>10.7</b>

Data shown for a representative Stewart Investors Indian Subcontinent Sustainability account and the MSCI India Index. This information is provided for illustrative purposes to demonstrate Stewart Investors' activity within the strategy for the period shown. It is not a recommendation or solicitation to purchase or invest in any fund. Numbers may not add to totals due to rounding. Differences between the representative account-specific constraints and those of a similarly managed fund or mandate would affect results.

Our interactive [Portfolio Explorer](#) tool allows you to explore strategies, companies, countries and sustainability issues of interest in four views – map, Sustainable Development Goals, climate solutions and human development pillars.



For more information please contact [enquiries@stewartinvestors.com](mailto:enquiries@stewartinvestors.com)

Or visit our website at [stewartinvestors.com](https://stewartinvestors.com)

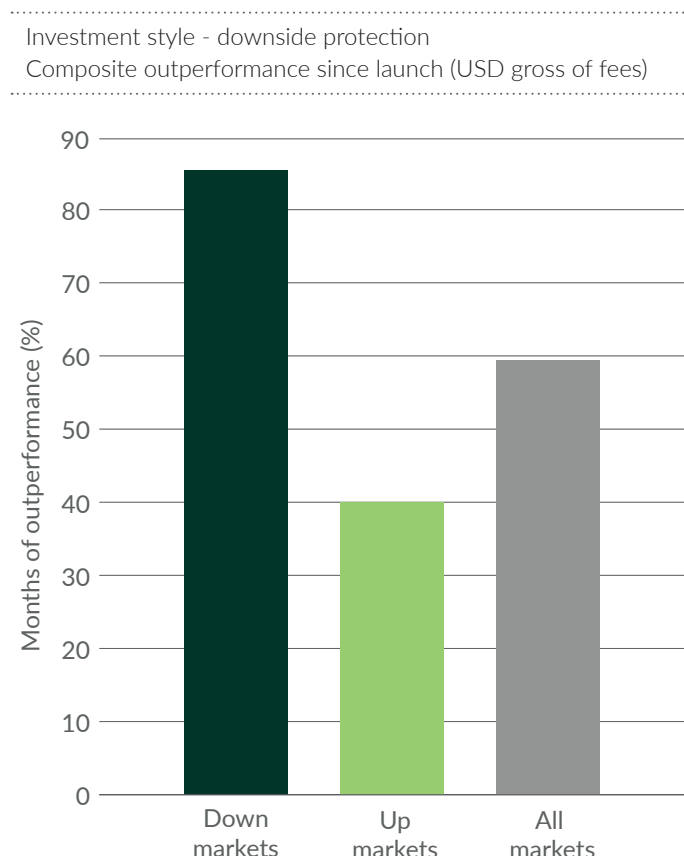
## Performance objective – capital protection and growth

Our investment philosophy focuses on delivering strong absolute returns over cycles. This focus means that we define risk as the loss of clients' capital rather than in terms of deviation from any benchmark index. As a result, our performance is likely to lag steeply rising markets, but deliver better results in falling markets. We believe this approach has served clients well over time and over cycles.

Discrete annual performance (%) USD Composite performance gross of fees	12 months to 30-Sep-19	12 months to 30-Sep-20	12 months to 30-Sep-21	12 months to 30-Sep-22	12 months to 30-Sep-23
Stewart Investor Indian Subcontinent Sustainability Composite	3.1	6.4	61.9	-5.6	15.6
MSCI India Index	4.7	0.7	53.7	-9.5	10.5

Annualised performance over periods USD Composite performance gross of fees - %	Since launch	10 years	5 years	3 years	1 years
Stewart Investors Indian Subcontinent Sustainability Composite	19.8	15.6	14.1	20.9	15.6
MSCI India Index	12.6	9.9	10.2	15.4	10.5



These figures refer to the past. Past performance is not indicative of future performance. For investors based in countries with currencies other than USD, the return may increase or decrease as a result of currency fluctuations.

Source for composite performance: Stewart Investors. Composite performance data is calculated on a total return basis and gross of tax. Performance figures do not reflect the deduction of investment fees and expenses. A client's return will be reduced by the effect of investment fees and expenses. If a client placed \$100,000 under management and a hypothetical gross return of 10% was achieved, the investment assets before the effect of fees and expenses would have grown to \$259,374 in 10 years. However, if fees and expenses to the value of 1% were incurred, investment assets would have grown to \$234,573, or an annual compounded rate of 8.9%. Source for benchmark: FactSet. Index returns are shown on a total return basis and gross of tax. Outperformance shown versus the MSCI India Index. Performance calculated from launch of Stewart Investors Indian Subcontinent Sustainability Composite on 1 January 2003.

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